

## **Spring Product Sale Tips and Safety Guidelines**

- o Always set a sales goal for yourself if you reach your goal, set another one!**
- o Bring an extra pen with you and keep your order form as neat as possible.**
- o Always wear your “Class A” Scout uniform. Everyone loves a Scout in uniform!**
- o Always sell with another Scout AND an adult.**
- o Always walk on sidewalks and driveways, stay off the grass.**
- o Always watch for traffic when crossing the street.**
- o Always act like a Scout, be polite, kind, and courteous.**
- o Always wear a smile & tell people why you are selling the product.**
- o Know the different types of products you are selling.**
- o Do not carry large amounts of cash with you.**
- o Never enter anyone’s house, even if invited.**
- o Not every house will buy so don’t become discouraged.**
- o The MORE people you ask, the MORE sales you could have!**
- o Always say, “Thank You”, even if they do not buy.**
- o HAVE FUN!!!!!!**